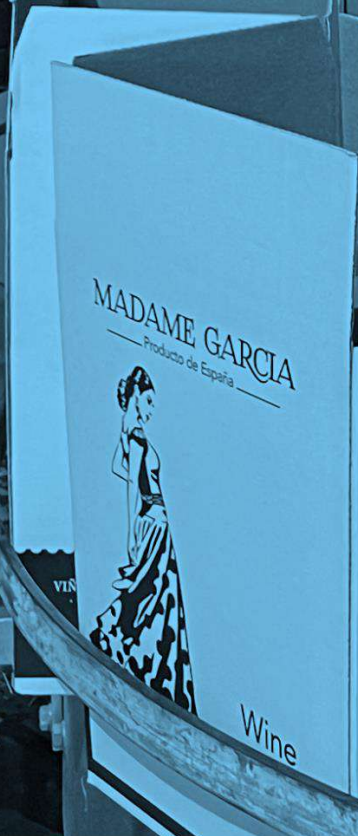


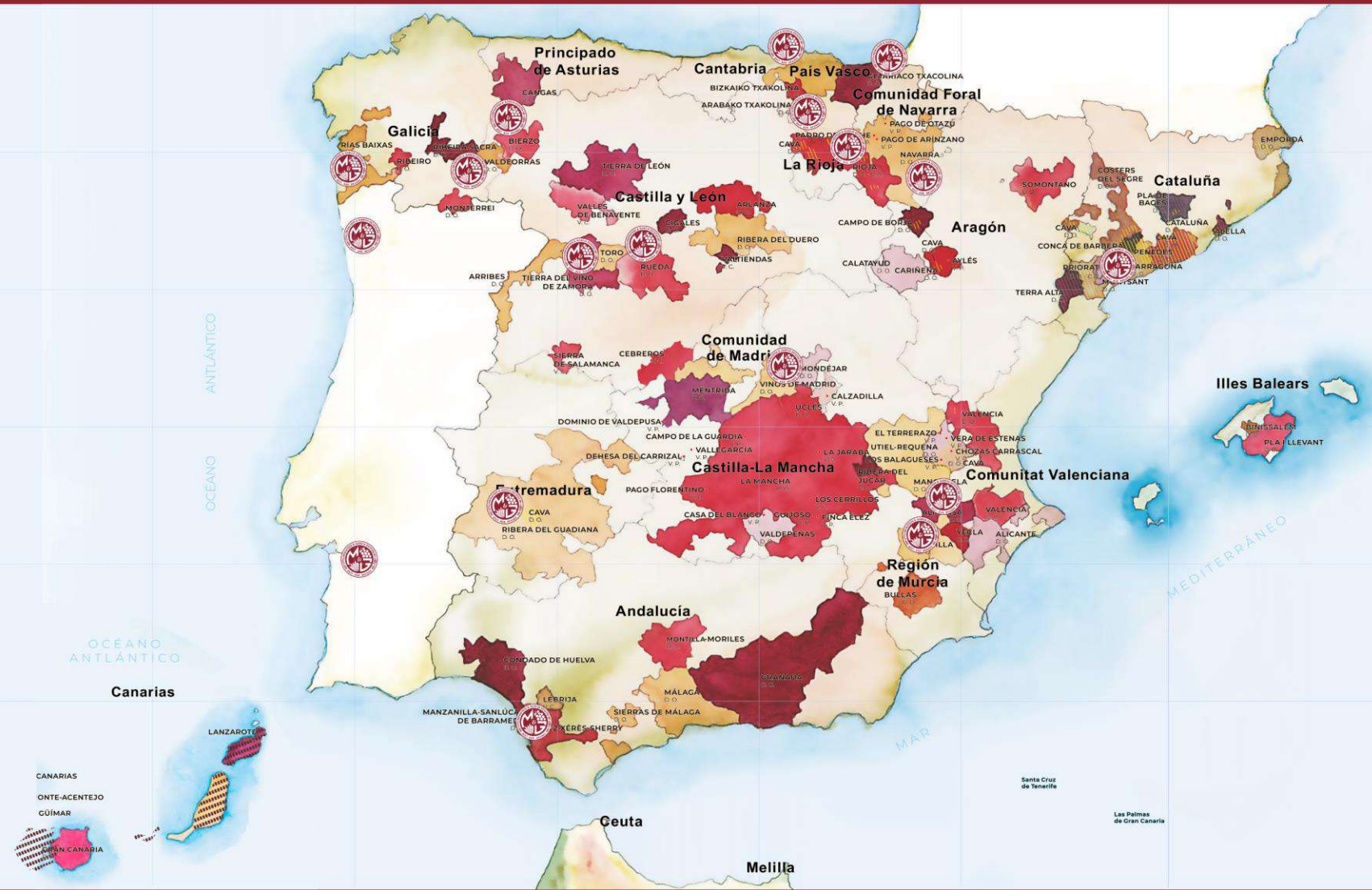
PORTUGUESE WINE NICE TO EAT YOU PREMIUM WINE 500 CANNED WINE
PILGRIM CLUB 69 ORIGINAL
BUS 9 SPIRITS & CREAMS 80S CATA NOBILIS CASA 1921
MADAME GARCIA
SPANISH WINE RUMBON
2024 SPARKLING WINE



2024



OUR GEOGRAPHY: PRODUCTION PLANTS AND WAREHOUSES



SPANISH WINE
PILGRIM
DO TORO
2024
JOVEN
SEMI SWEET
DO CAVA
SWEET
MADAME GARCIA
DO RIBERA DEL DUERO
DO RIAS BAIXAS
SPARKLING WINE
CATA NOBILIS
DO JEREZ
DRY
PREMIUM WINE
RESERVA
DO TURO
CRIANZA
DOC RIOJA
DO JUMILLA
DO RUEDA DEL BIERZO

Pato al agua

Alcohol: 11%

White Dry Wine



Pato al agua

Alcohol: 11% alc.

White Semisweet Wine



Pato al agua

Alcohol: 12% alc.

Red Dry Wine



Pato al agua

Alcohol: 12% alc.

Red Semisweet Wine



WINES WITHOUT IPG/ DOP

Young wines, with
no oak, still, clean,
recalling primary
aromas with
middle-low
intensity, soft in
mouth and easy
to drink

Castillo de Magnia

Alcohol: 11%

White Dry Wine



Castillo de Magnia

Alcohol: 11% alc.

White Semisweet Wine



Castillo de Magnia

Alcohol: 12% alc.

Red Dry Wine



Castillo de Magnia

Alcohol: 12% alc.

Red Semisweet Wine



NEW

**WINES WITHOUT
IPG/ DOP**

Classical Spanish
taste and label

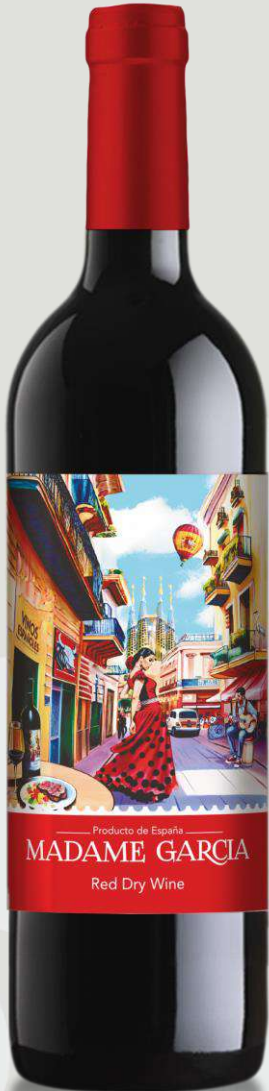
Young wines, with
no oak, still, clean,
strong primary
aromas with
medium-high
intensity, soft in
mouth and easy to
drink



Madame Garcia

Alcohol: 13,5%

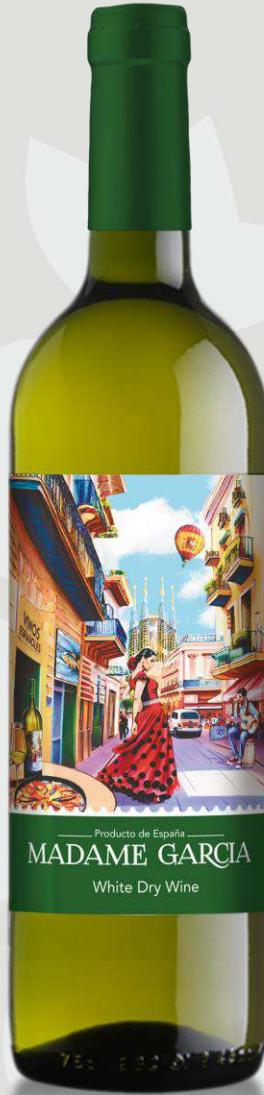
Tempranillo, Merlot, Cabernet
Savignon, Garnacha



Madame Garcia

Alcohol: 12,5% alc.

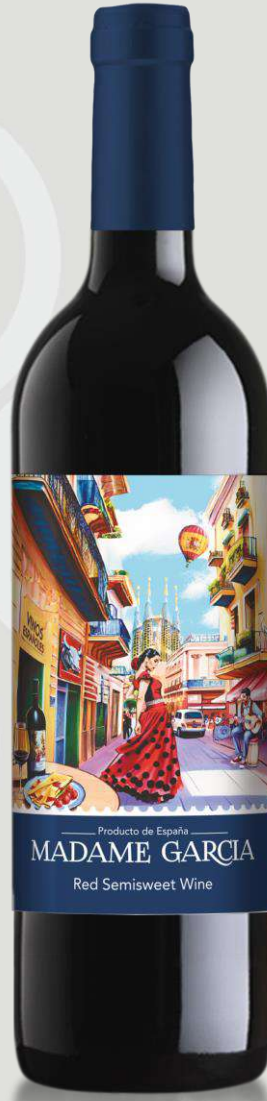
White Garnacha,
Savignon Blanc



Madame Garcia

Alcohol: 13,5% alc.

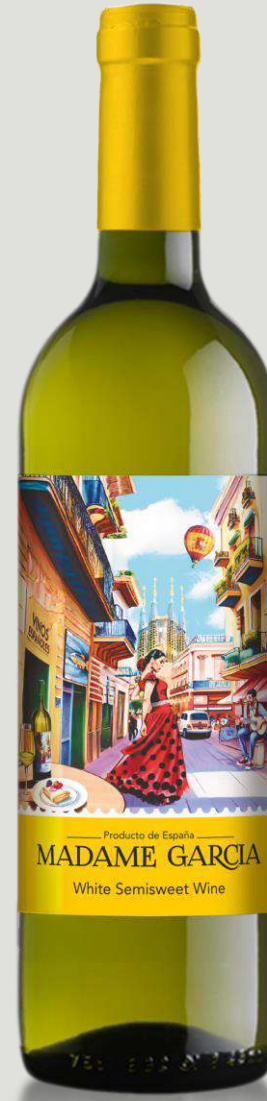
Tempranillo, Merlot, Cabernet
Savignon, Garnacha



Madame Garcia

Alcohol: 12,5% alc.

White Garnacha,
Savignon Blanc



Best way to know
about Spain by one
bottle.

Bright label shows
emblematic sightsees
of our country
meanwhile young fresh
wine gives gastronomic
pleasure.

Hidden tips on the label
help to find best wine
paring.

Our best seller in
Gourmet Retail and

duty-free zones
Packaging: personalized case
6 bottles 750ml per case





Denominación
de Origen Calificada



Dos mil

DOC Rioja, 13,5% alc.
Young, Crianza

Grape: Tempranillo

Classic Rioja-style wine
Perfect solution on Price-quality

Angor

DOC Rioja, 13,5% alc.
Young, Crianza

Grape: Tempranillo-Garnacha

Modern design and innovation in
taste to attract *millenials*

An attractive cherry red color with
violet shades. Very marked aroma
recalling red fruits (cherry,
blackberry), black liquor and oak
notes reminds of coffee and coconut.
A broad mouth, soft and with
tannings giving it elegance



MATEOS & GARCIA
ESTATES

D.O.

Rioja, Rueda, Rias Baixas

Grapes

Tempranillo, Alvarino, Garnacha

Types of wine

Red, White and Rose



Special edition



MARQUÉS DE CAMPO NUBLE



Denominación de Origen Calificada

Rias Baixas



RUEDA DENOMINACIÓN DE ORIGEN



Angor

DO Rias Baixas, 13% alc.

Grape: Alvarinho 100%

A straw-green yellow color
Intense aroma of stone fruit, floral, pear and something balsamic, mineral and grapefruit. On the palate it is powerful, with its just acidity and balance, a long finish and a pleasant aftertaste.

It combines perfectly with seafood, fish and rice. Perfect accompaniment for appetizers



Our bestsellers in
HORECA

The most famous
Spanish white wines
come from these
two regions

We found a point to
produce different
wines using unusual
blends and special
terroirs



Nubori

DO Rueda, 13% alc.

Grapes: Verdejo 85% and
Sauvignon Blanc 15%

Greenish-yellow in appearance with fine and clean aromas of white fruit and aromatic herbs

Aromatic, fresh, citrus taste with good expressiveness. Balanced and pleasant mid palate and long aftertaste
Excellent aperitif and as an accompaniment to salads, mild cheeses and spreads, fish, seafood, and rice dishes, etc



**NUBORI, DOSMIL,
CATA NOBILIS**

DO Cava, Spain, 11.5% alc.

Brut

Grapes: Macabeo, Parellada, Xarello



**NUBORI, DOS MIL
CATA NOBILIS**

DO Cava, Spain, 11.5% alc.

Brut Rose

Grapes: Garnacha

Fresh and elegant
sparkling wine with
elegant bubbles in glass

Classic or modern
design, just choose
what your customer
wants



El Bierzo is the oldest vineyards in Europe. Middle age of our plants is around 40-80 years

Height of vineyards is about 500-800 m above sea level

Special soil features: mountain slopes, different depth and angle of inclination, high drainage, terroirs of shale and quartzite let us get grapes to produce authentic mineral wines with character

Pilgrim

DO Bierzo, 14% alc.

Grape: Mencia

Classic *mencia* wine of this region, 4 months aged on lees

Intense cherry red color. Strong aromas of fresh wild fruits and floral with a mineral background

In the mouth it is fresh, tasty and elegant, delicate and deep



Pilgrim

DO Bierzo, 12,5% alc.

Grapes: Godello

Straw and bright color.

Complex nose where aromas of stone fruits and white flowers stand out on a mineral background with light nuances of fennel and citrus.

Fresh, pleasant and creamy on the palate, with fruity and mineral memories



Pilgrim

DO Bierzo, 14% alc.
Crianza

Grape: Mencia

Old vineyards grapes (80 years). Hand recollection

Malolactic fermentation in barrels on lees and subsequent aging for 12 months in French oak barrels

Garnet red color. Complex, intense with notes of red fruits and Ripe blackberries on a mineral and spicy background. Deep, silky and elegant

Deep, silky and elegant



Valcargado

Fino Sherry

Palomino Fino, 15% alc.,
3 years oak aged



Valcargado

Oloroso Sherry

Palomino, 18% alc.,
3 years oak aged (soleras and criaderas)



Dosmil

Brandy de Jerez Solera

1 year oak aged, 36% alc.



Boutique Sherry wines

Lands: Albariza, Jerez
Superior
Limited edition



Being producer of Sherry wines, we are Supplier of certificated Sherry barrels to Distilleries



PORTUGUESE WINE

IG LISBOA

BUS 9

2024

NICE TO EAT YOU

DOC VINHO VERDE

VINHO FRISANTE 80S
RED & WHITES 80S

VINHO SPUMANTE
SPARKLING WINE

PREMIUM WINE

500

VINHO SPUMANTE

BRUT OR NATURE

RUMBON

WINE

CANNED WINE

WINES WITHOUT IPG/DOP FROM LISBON

Young semisweet wines, with no oak, still, clean, recalling primary aromas with middle-low intensity, soft in mouth and easy to drink

Packaging: personalized case
6 bottles 750ml per case

Personalized back label is available

RUMBON

White Semisweet Wine

11,5% alc.

Grapes: Fernão Pires, Moscatel Graúdo



RUMBON

Red Semisweet Wine

12,5% alc.

Grapes: Aragonez, Syrah



NEW

NOW IN CANS!



RUMBON

Vinho Frizzante

Semidry Branco /Rose

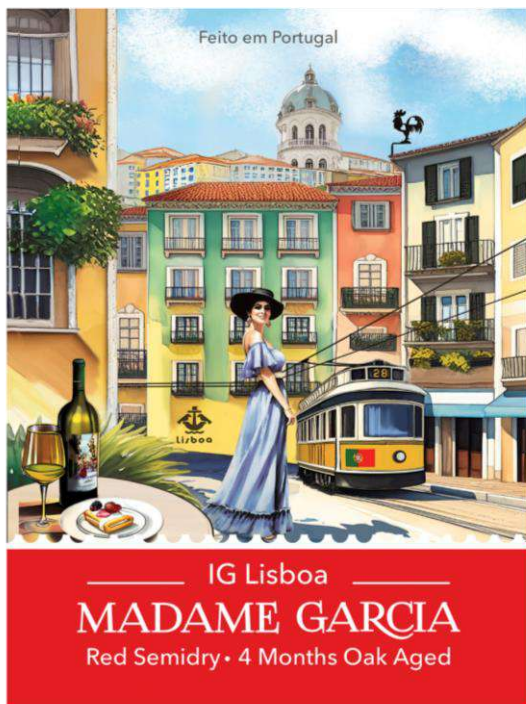
9,5% alc.





Madame Garcia Red Semidry wine

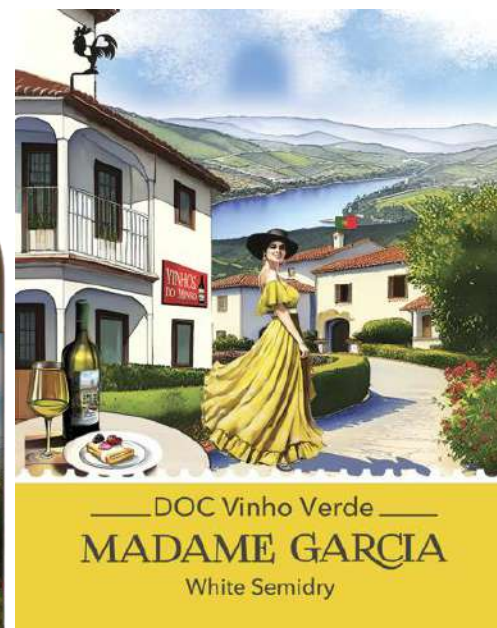
IG Lisboa, 13% alc.,
4 months oak aged



Packaging:
Personalized case per brand without
drivers 6 bottles 750ml per case

Madame Garcia White Semidry wine

DOC Vinho Verde, 10% alc.



Madame Garcia Rose Semidry wine

DOC Vinho Verde, 10% alc.



BUS 9

Red Semidry wine

IG Lisboa, 13% alc.,
4 months oak aged
Grapes: Aragonéz, Syrah



BUS 9

White Semidry wine

IG Lisboa, 12,5% alc.,
Grapes: Fernão Pires, Moscatel Graúdo



BUS 9

Rose Semidry wine

IG Lisboa, 12,5% alc.,
Grapes: Aragonéz



MUNDUS

Colheita Tardia

IG Lisboa, 12% alc, 500 ml
Grapes: Seara-Nova, Moscatel-Graúdo

White wine made from
grapes harvested on the
end of November and
vinified with a slight
maceration in stainless
steel vats at 17°C

Presents a herbaceous aroma,
slightly earthy and sweet taste
featuring notes of lime and
grapefruit peel. For its own
characteristics, it's a wine that can
be drink together with deserts,
and for this purpose it should be
served very fresh at 7°C.

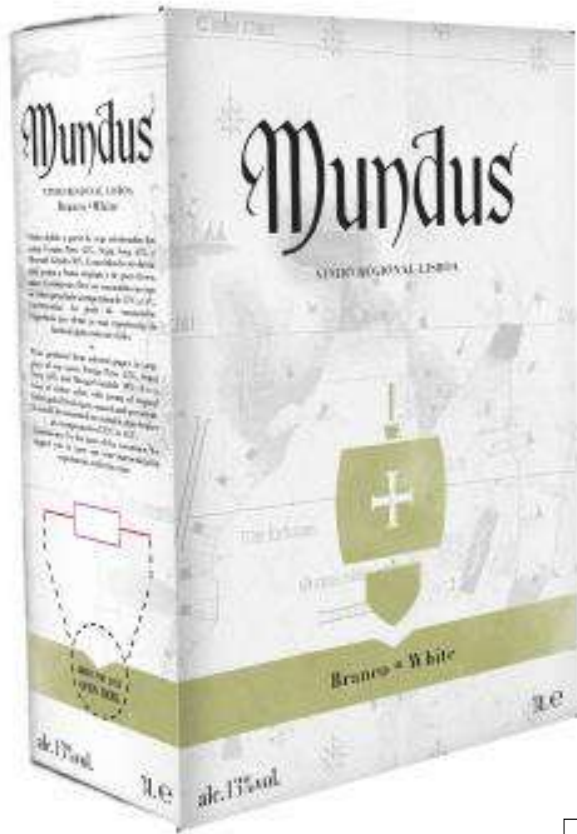


MUNDUS

White Semidry wine

IG Lisboa, 12,5% alc., 3L / 5L

Grapes: Fernão Pires, Seara Nova, Moscatel
Gr

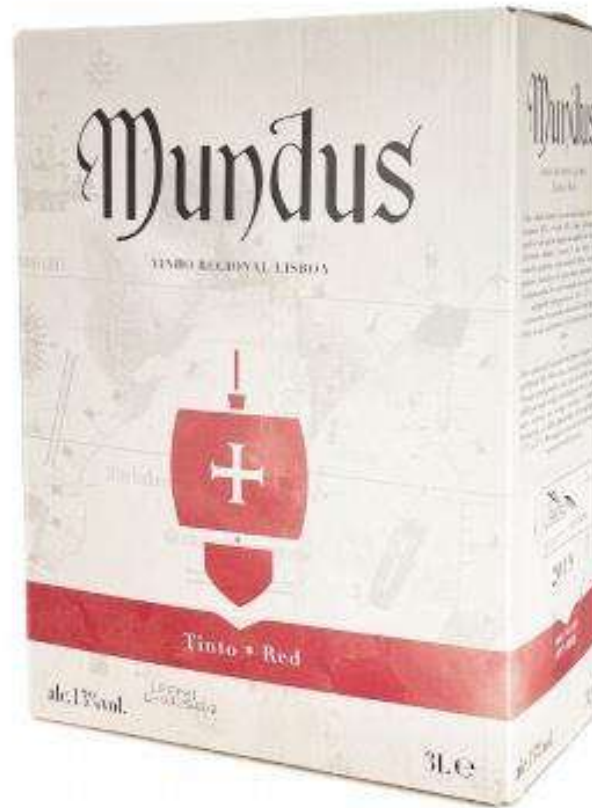


MUNDUS

Red Semidry wine

IG Lisboa, 13% alc., 3L / 5L

Grapes: Aragonez, Syrah



WINES IN BAG-IN-BOX PACKAGING

Capacity: 3 or 5 Liters

Whites: young wine of citrine color, with aroma of tropical fruits and of fresh taste, smooth and persistent.

Reds: wine aged in American Oak wood for 4 months. It is a wine of red color Granada, with aroma of ripe red fruits, vanilla and soft taste, denoting a medium structure.



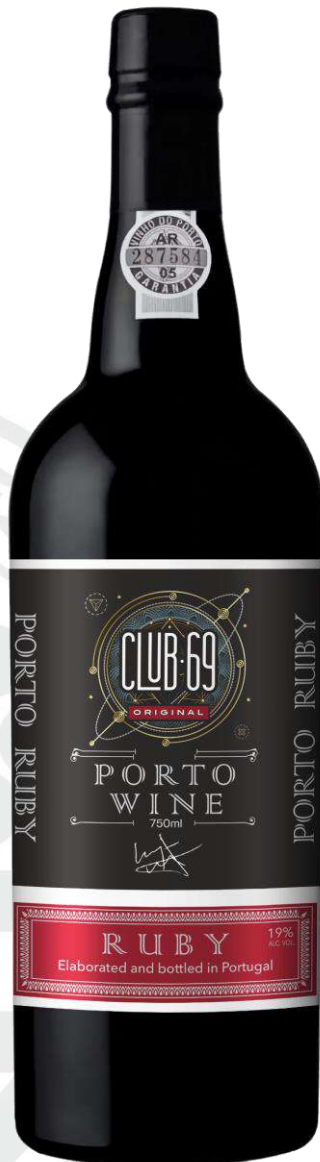
CLUB 69 ORIGINAL

WHITE



CLUB 69 ORIGINAL

RUBY



CLUB 69 ORIGINAL

TAWNY



CLUB 69 ORIGINAL

10 YEARS AGED



Also available
older wines (20,
30, 40, 50 oak
aged per request

MOQ: full pallets



Vinho Verde is the most fast-growing demand region in Portugal

Unique wines with no analogue: fresh, aromatic, easy to drink and modern design are keys to be best sellers

We produce Vinho Verde wines in bottles and cans and can personalized labels upon request



Codfish

DOC Vinho Verde, Portugal

White, Rose, Red 9,5-11,5% alc.

Semidry wines: we can adapt wine to your market needs



Codfish

DOC Vinho Verde, Portugal

Premium Dry Wines 12-13% alc.

Grapes: Loureiro, Alvarinho, Savingon Blanc, Vinhao and blends



500 is brand with a history

The first production was dedicated to the 500th anniversary of the birth of Ferdinand Magellan

You may see on the labels the adventures of this famous seafarer in our time: taking selfies with young people or giving flowers to Mona Lisa..

500

DOC Vinho Verde, Portugal

White, Rose, Red 9,5-11,5% alc.

Semidry wines: choose your closure, cork or screw cap

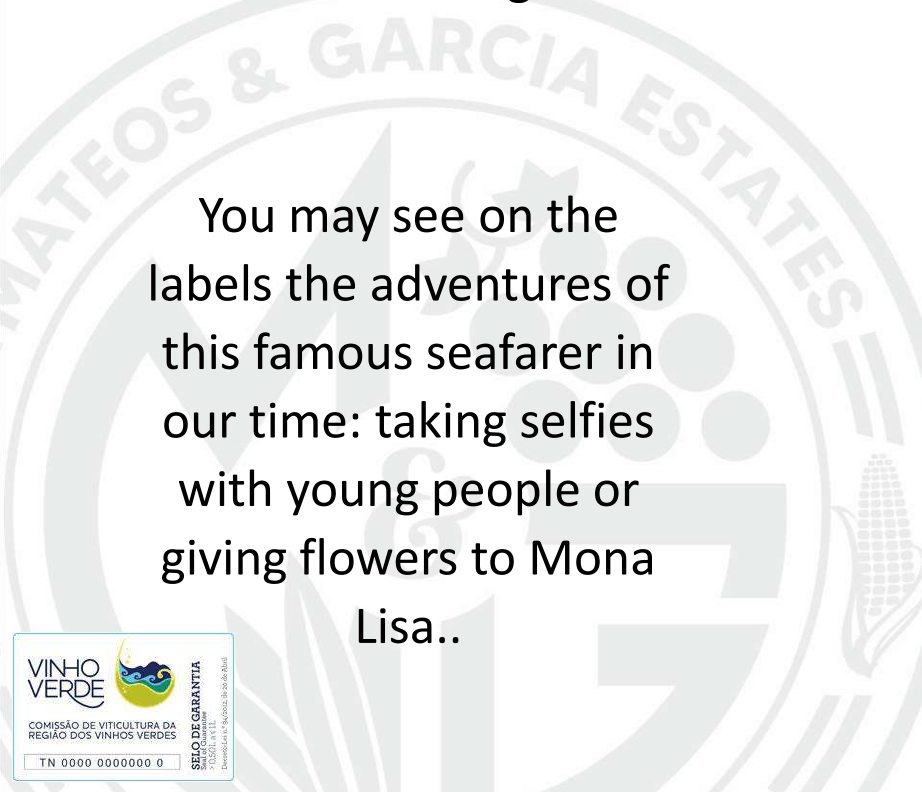


500

DOC Vinho Verde, Portugal

Premium Dry Wines 12-13% alc

Grapes: Loureiro, Alvarinho, Savigon Blanc, Vinhao and blends



Nice to eat you

DOC Vinho Verde, Portugal

White/Rose Semidry 9,5-10% alc.

Closure: cork or screw cap

Nice to eat you

IG Lisboa, Portugal

Red Semidry 13% alc.

Closure cork, 4 months oak aged

Gigantones

DOC Vinho Verde, Portugal

White/ Rose Semidry 9,5-10% alc.

Closure wines: cork or screw cap



How to find the best wine-paring? Here is the answer on the label

Looking for modern design for attract *millennials*?

Choose us!



All our brands can be adapted for white and rose canned wines



6000 a.c.

DOC Vinho Verde, Pet-Nat

Vinho Espumante natural White

13% alc.



6000 a.c.

IG Lisboa, Pet-Nat

Vinho Espumante natural Rose

13% alc.



Sweet Paty

DOC Vinho Verde, Portugal

White 9% alc., 45 g/l natural sugar



NEW!

PET-NAT is short for “*pétillant nature*”, it refers to a French expression for “natural effervescent” or “natural sparkling wine”. After the harvest, soft pressing is used and then fermentation is takes place by the action of indigenous yeasts

SWEET PATY is a unique monovarietal Loureiro wine with high natural sugar, obtained by stopped fermentation



Bottle or cans?

DOC Vinho Verde, Portugal

Wine

White/Rose Semidry 9,5 % alc.

Packaging: 250 ml cans

Second packaging:

24 cans display case (weight 6,4 kg)

Logistic details (Euro pallet):

143 cases per pallet (3432 cans, Gross weight 935 kg)

40 feet container

24 pallets / 3432 cases / 82 368 cans

20 feet container

11 pallets / 1573 cases / 37 752 cans

80s



Conserva / Codfish
DOC Vinho Verde



Gigantones
DOC Vinho Verde



Bonina
DOC Vinho Verde



Estreia / 500
DOC Vinho Verde



All our canned wines
can be represented with
bottling pair



SPIRITS AND CREAMS

TEQUILA

AGAVE

CLUB 69 ORIGINAL

CASA 1921

ORIGINAL

ALCOHOL

RUM

WISKEY

LIQUEURS & TINCTURES

TRADITIONAL

CREAMS

VODKA

SPIRITS

GIN

SILVERYA

2024

RUSSIAN RECIPES

RON

VALEROSO

SPANISH & DOMINICAN

La Santera
PREMIUM SOFT SPARKLING DRINK

200 ml

NEW

Product: ready-to-drink premium cocktails

Unique and classic receipts

Alcohol: 5%

Ingredients: wine base, natural flavors

Available format: 200 ml

Packaging: 20 bottles per case, 112 cases per pallet



FEEL THE MAGIC



TEQUILA-BASED CREAM LIQUEURS WITH BLUE AGAVE

Product: tequila-based
cream liqueurs

Country of origin of
raw materials: Mexico

Alcohol: 15%

Ingredients: tequila,
milk base, natural
flavors

Available format: 700
ml

Packaging: 6 bottles
per case

Club 69 Original



NOM



S & GARCIA
TATES



Club 69 Original

GIN

700 ml, unique recipes

Flavors:

- **London Dry** 40% alc.
- **Orange & Lime** 37,5% alc.
- **Blueberry** 37,5% alc.
- **Strawberry** 37,5% alc.

Different options of packaging is available

Club 69 Original

Tequila Silver

Volume: 700 ml
35% alcohol



Tequila Gold

Volume: 700 ml
35% alcohol



Club 69 Original

Tequila Silver

Volume: 700 ml
40% alcohol



Tequila Gold



**PREMIUM QUALITY
MIXED TEQUILA**

Made from best blue agave and sugar cane distillates in Jalisco, Mexico

Choose what your market demands!

Volume: 500 ml or 700 ml

Alcohol: 35% to 40%

Packaging: 6 bottles per case

Euro or American palletization

NOM



**MATEOS & GARCIA
ESTATES**

RON

Club 69 Original



A drink that conveys the best traditions of producing rum of varying degrees of aging in first-class oak barrels

Dosmil

Classic or Modern?
Choose your design!

Country of origin of raw materials:
Spain/ Dominican Republic

Alcohol: 37,5% -38%

Aging:
12 or 36 months oak aged

Ingredients:
Sugar cane distillate

Available format: 700 ml

Packaging:
6 bottles per case



PREMIUM TEQUILA

Casa 1921

Testing Collection



100% pure Blue Weber Agave



NOM



MATEOS & GARCIA ESTATES

TEQUILA-BASED CREAM LIQUEURS

Testing Collection



MEZCAL ARTESANAL





SILVERYA

VODKA

Alcohol: 35-40%
Volume: 700 ml / 500 ml

Tradicional Recipe from
East Europe

Created by the best
vodka makers

Triple distillation

Raw spirits category LUX

Made in France



 MATEOS & GARCIA
ESTATES

MANAGEMENT: WHO WE ARE



Borja Mateos de Bonilla

Owner and Managing Director

- Degree in Business Administration and Management and Master International MBA, IE (Madrid)
- 15 years experience Managing Director in Bodegas Nubori (Rioja), creator and co-owner
- Five years of experience in the auditing sector at PricewaterhouseCoopers Madrid
- Three years Commercial Director of Canales Terra Media
- Specialist in financial analysis and optimization of resources in different companies
- Performance of functions in the Commercial, Financial and Strategic sector throughout his professional career
- Specialist in opening and exporting wines and spirits in more than 60 countries
- CEO Bodegas Vinariam in region Sherry since 2018



Svetlana Garcia Alvarez

Owner and Development & Sales Manager

- Master Degree in Business Administration (MBA Executive, EAE Business School, Madrid) and Master Degree in Marketing (Rostov State Economic University, Russia)
- 20 years working experience in international trading (food-non food sectors)
- Over ten years working with Russian-speaking markets in beverage sector: wines, spirits, coffee, oil, bulk wines/spirits, glass and closure materials etc.
- Specialist in developing brands, suppliers' negotiations and sales
- Owner and CCO Export Wine Radar, consulting company for wineries, since 2021

WHO WE ARE SINGAPORE BEVERAGE PRODUCERS
EXPOSITOR FOOD EX SPAIN EUROPE FISCAL WAREHOUSE IN BARCELONA
RUSSIA CONTACT US HEAD OFFICE MADRID
30 COUNTRIES EXPORT EXPOSITOR PRODEXPO
JAPAN KOREA BRAZIL MEXICO CHINA USA
EXPOSITOR PROWEIN OWN DISTRIBUTION
OWNERS MORE THAN 20 YEARS EXPERIENCE PRODUCING
STRONG I+D DEPARTMENT

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+34 695 07 00 94

